

**FibraHotel** Bloomberg: FIHO12:MM BMV Equity: FIHO12 BIVA Debt: FIHO19

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FibraHotel is a Mexican trust created mainly to develop, acquire, own and operate hotels in Mexico. Our goal is to provide attractive returns to our CBFI holders, through cash distributions and appreciation of the value of our real estate. In addition, we have a portfolio of high-quality hotels, through affiliation with different prestigious brands and operators, as well as geographic and segment diversification. FibraHotel has 85 hotels, over 26 states in Mexico, totaling 12,360 rooms on more than 700,000 built sqm.

#### Relevant Metrics

Financial	1Q '24	2Q '24	3Q '24	4Q '24	2024
Total revenues	1,286.4	1,363.9	1,302.4	1,454.05	5,406.8
Net operating income (NOI)	421.8	427.7	376.6	475.63	1,701.7
EBITDA	339.1	330.9	303.1	396.87	1,370.0
Funds from operation (FFO)	257.6	260.5	214.2	302.82	1,035.1
Adjusted funds from operation (AFFO)	171.9	165.8	142.8	221.60	702.2
EBITDA per room (000's)	27.0	26.8	24.5	32.1	110.8
EBITDA margin	26.4%	24.3%	23.3%	27.3%	25.3%
/ CBFI	1Q '24	2Q '24	3Q '24	4Q '24	2024
FFO	\$0.3276	\$0.3309	\$0.2721	\$0.3847	\$1.3149
AFFO	\$0.2187		\$0.1814	\$0.2815	
Distribution	\$0.1375	\$0.1375	\$0.1375	\$0.1375	\$0.5500
Operating	1Q '24	2Q '24	3Q '24	4Q '24	2024
Occupancy	59%	62%	61%	63%	61%
ADR	\$1,502	\$1,552	\$1,548	\$1,621	\$1,559
RevPAR	\$886	\$964	\$943	\$1,027	\$957
Y-o-Y RevPAR growth	2%	6%	5%	6%	6%
Operating KPI's do not include leased hotels					

## Management Committee

Simón Galante Eduardo López Guillermo Bravo

Executive Chairman Chief Executive Officer Edouard Boudrant Chief Financial Officer Chief Investment Officer





# KPI's 4Q 2024

Segment				
Limited Service	66.9%	1,188	795	13.6%
Select Service	64.0%	1,427	914	3.0%
Full Service	58.3%	2,603	1,516	11.4%
Region				
Bajio	59.2%	2,133	1,262	16.9%
Northeast	65.8%	1,810	1,192	8.8%
Northwest	61.1%	1,432	875	1.3%
West	71.9%	1,538	1,106	4.7%
South	61.1%	1,281	782	5.6%
Mexico City	65.7%	1,663	1,093	7.5%
Total Managed	63.4%	1,621	1,027	7.5%
FACC	72.8%	6,551	4,767	(1.4%)

ESG 2024

ESG Assessments

Integrated Annual Report

Green Building Certifications

• 5 certified EDGE hotels in Q4 2024

S&P Global CSA 43

# Balance Sheet Summary 2024

Undepreciated BV of Properties / CBFI	20,595.2 <b>\$21.72</b>	i   	
Total Assets	17,577.6	Equity	12,587.6
Other assets	886.0		
Total Properties	16,691.6	Total Liabilities	4,288.3
Investment properties	4,136.2	Long term debt	3,945.0
Properties	11,924.9	Short term debt	343.3
Cash and equivalents	630.4		

# Portfolio Diversification 4Q 2024 (by asset value)



FIHO

Limit

# Debt Covenants 2024

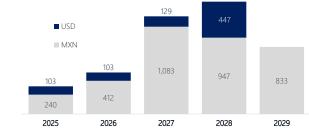
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Net Debt / EBITDA	2.7x			
everage level	24.4%	40.0%	max	
Secured debt to total assets	8.2%	40.0%	max	
DSCR CNBV	2.7%	1.0x	min	
DSCR FIHO19	3.2%	1.50x	min	
Unencumbered assets to unencumbered debt	658.9%	150.0%	min	

# FitchRatings AA-(mex) [stable]

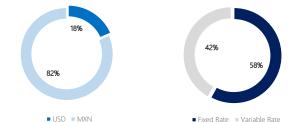


AA+ [stable]

## Amortization Schedule 40'24



## Debt Profile 4Q



RevPAR

Δ vs AA